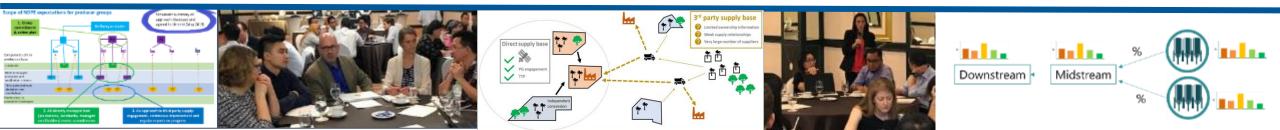


Palm Oil Collaboration Group Second Virtual Meeting

Zoom 17th November 2020





Statement of compliance

This meeting shall not result in any discussion, activity or conduct that may infringe on any applicable competition law. By way of example, participants shall not discuss, communicate or exchange, any commercially sensitive information, including information relating to prices, marketing and advertising strategy, costs and revenues, trading terms and conditions with third parties, including purchasing strategy, terms of supply, trade programs, or distribution strategy. If any participant has any question regarding the legality of proposed discussion the subject discussion should stop immediately.



Bali – Paris – Kota Kinabalu

Utrecht - Bangkok – Zoom and Zoom again



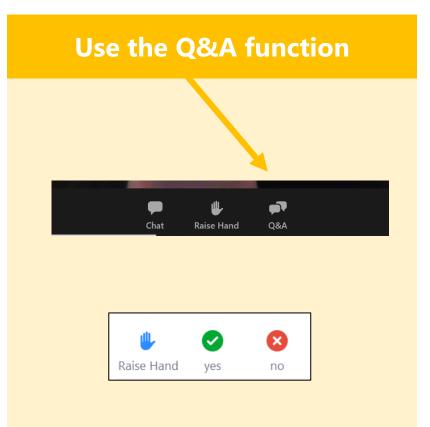
Opportunity to combine a **company** discussion session and the **stakeholder** update and discussion session to have a single combined meeting

> Poll 1 – who are you

Agenda for today



- 1. Update on the POCG working groups
 - NDPE Implementation Reporting Framework (NDPE IRF) AWG
 - Social issues WG
 - Production and protection beyond concessions (PPBC) WG
 - Independent verification (IV) WG
- 2. Discussion panel to address the emerging issue about the best way to address the 'orange and yellow' mills in the NDPE IRF with RAN, FPP, Sime Darby, P&G and Mars



Introducing the new POCG website



- Agreed in the last meetings that we need a central hub to provide high level information on what the Palm Oil Collaboration Group is, and to host updates on the ongoing work of the different working groups
- 2. Now available on-line at



www.PalmOilCollaborationGroup.net



NDPE Implementation Reporting Framework

AWG General Update November 2020

Convenors Active Working Group Members

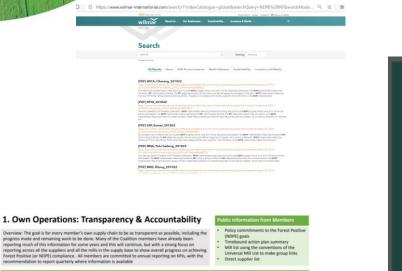
Technical Facilitators

General update from the NDPE IRF AWG



Over the past 12 months there has been rapid uptake of the NDPE IRF across the sector. As envisaged, this is beginning to provide a much better understanding of the supply base – both progress and areas where more work is still needed.

General update from the NDPE IRF AWG



KPIs		For Manufacturers	For Retailers (and complex derivative SCs)	
•	Progress of mills toward forest positive (or NDPE)	Report for all mills in own supply base on % meeting Forest Positive (or NDPE) goal and progress for those not fully complying using the NDPE IIF or equivalent (min: nunally, rec: quarteriy) The CGP Sourcing Guidelines will provide guidance on how to ensure that the information is constant and architelia taking into accust afflerent approaches	Addressed through own brand manufacturers and upstream supplier engagement (see Element 2.1)	
•	% traceable to mill	Report % by volume and publish mill list including group linkages based on the Universal Mill List (min: annually, rec: quarterly)	Addressed through own brand manufacturers and upstream supplier engagement (see Element 2.1)	
	% traceable to FFB sources	Report % of mills in own supply base or % of volume with FFB traceable to known production including both direct and indirect sources (min: annually, rec: quar) Traceability to known sources ad production level should be risk-bases of snown' must be clearly defined in the CGF Sourcing Guidelines and granularity will vary from the scale of region to individual smallholder	Addressed through own brand manufacturers and upstream supplier engagement (see Element 2.1)	
•	% physically certified (MB/SG)	Report by volume for physical (Mass Balance or Segregated) RSPO certified or POIG verified. Credits can also be reported if used.	Report by volume or value for physical (MB/SG) RPSO or POIG certified for Own Brand products. Credits can also be reported if used.	

Use the Implementation

ном то

Reporting Framework to report in alignment with AFi best practice

 Accountability britage chain Find out more here: Framework Secondaria Countrability Contenents and Countrability Count

Q3 2020: Document Coalition Members' expectations of suppliers, setting out an alig

Q3/4 2020: Engage with direct suppliers and major upstream suppliers/traders to

2020-2021- Identify and

2. Suppliers & Traders: Commitments & Actions

Overview: Central to the FP Coalition Top is that transformation of pain oil production to Forest Positive across the whole sector can only be achieved if uptream supplies also implement. Forest Positive commitments across their entire pain of business, thereby creating the scale and momentum needed. Therefore, the Coalition members (immufactures and retables) are committed to doing business with uppream suppliers who is turn are committed to Forest Positive implementation across ther business. The Forest Positive Suppliers Commitment. While this applies across all suppliers, it is a priority to engage the large trades and supplies who play avers spinflacture to it many supply chains.

Coalition Members Commitmen

2.1 Communicate and implement the 'Forest Positive Suppliers' Commitment with suppliers/traders 2.2 Collaborate with suppliers/traders to address barriers to sector-wide

progress Notes: There is a **Coalition-wide Action on Supplier/Trader Engagement** to leverage the combined influence of the Coalition and to provide alignment between different commodities. This includes developing an aligned "Forest Notitive Coalition Ask' which will be further developed for each commodity,

- Public commitment to 'deforestation-free' across entire commodit business
- Public time-bound action plan including clear milestones
 Mechanism to identify and to respond to grievances
- Support landscape initiatives delivering forest positive develop Regular public reporting against key KPIs

- Companies are increasingly integrating NDPE IRF in respective internal systems
- 2 sub-working groups focused on PKO supply chains and grievances are formed
- A <u>case study</u> detailing the alignment between NDPE IRF and Accountability Framework has been published by Proforest and AFi
- The NDPE IRF is featured in the Palm Oil <u>Roadmap</u> by the CGF Forest Positive Coalition of Action.
- The most up-to-date technical documents and NDPE IRF introduction materials can be accessed at NDPE IRF Active web page: <u>www.ndpe-irf.net</u>

Progress highlights



surrounding grievance

questions and to bring synergy

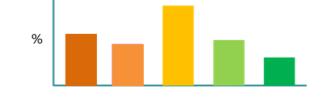
between different systems.

Social Issues IRF – Land rights and labour rights functional templates have been disseminated for second pilot with 5 companies. Both templates have been reviewed by practitioners and expert organisations.	Advanced sharing of profiles for DF/P through the supply chain shows a significant uptake, with some companies publishing the profiles publicly. Annual reporting was agreed for 2020. Ongoing capacity building activities targeting smaller suppliers. Template is now available in Spanish.	Universal Crusher List is under development through a collaborative effort. This is part of the bigger effort to develop engagement strategy with crushers and independent refiners on the NDPE IRF.
NDPE IRF DF/P Data	Mill guidance for DF/P, land rights	Ongoing discussion focusing
Verification Protocol – The	and labour rights are under	on the alignment of grievance
finalized protocol developed by	development. The main objective of the	requirements for the NDPE
Peterson is available on the	guidance is to enable the mills to	IRF . The WG's output will be
web page. Data verification	better understand steps to be taken to	used to improve guidance

web page. Data verification process has begun for some companies.

better understand steps to be taken to progress though the NDPE IRF categories.

Looking ahead to 2021



The main purpose of the collective workplan is to ensure the continuous development of the NDPE IRF and making sure that the tool is regularly updated and improved to adequately satisfy the growing needs of the different target users. Elements of the workplan will be as follows:

Administration and implementation

Continuous coordination, administration and execution of all NDPE IRF activities for best industry wide uptake

Development and maintenance of technical materials

Improving the DF/P template, full rollout of social templates, improve guidance for all aspects, development of verification approach for social issues

Outreach and dissemination

Support NDPE IRF uptake in different regional context (Latam, SE Asia)

Governance and accountability

Continuous work with stakeholders in order to build additional credibility and trust



Progress and updates November 2020



Palm Oil Collaboration Group

Social Issues Working Group

Conveners: Unilever, Mars, PepsiCo Facilitator: Proforest

Objectives for 2020

groups.

- Establish a shared understanding of the issues in scope and priorities in common among the interested companies.
- Identify relevant on-going initiatives, and opportunities for practical action
- Prioritize a sub-set of topics on which to collaboratively work together: develop action plans for these.

prioritized for further action. In some cases forming action-focused sub-

• Engage relevant implementing partners and civil society to support.



A key focus :

Identification and action on opportunities for collaboration to address systemic challenges



5 priority topics identified and the relevant working groups to be formed:

A survey amongst participating companies outlined 5 topics to be

- Tools for management systems and HRDD;
- Workers' voice approaches;
- Malaysia: addressing forced labour risks, ensuring ethical recruitment;
- Indonesia: terms of employment, contracting, collective bargaining agreements;
- Indonesia: remediation mechanisms for land rights issues

The objective of these subgroups is to share knowledge and put forward initiatives to join or to scale up, focusing on creating positive impact on the ground.

Summary of Current Focus Topics

Tools for Human Rights Due Diligence (HRDD) in Management Systems

Summary

Group focus is to support:

- a shared understanding of what it means to do HRDD in palm oil supply chains,
- Identify and share tools to support HRDD steps
- how to collaborate for effectiveness

Companies:

Unilever, Mars, PespiCo, Fuji Oil, Bunge, General Mills, Neste, Kellogg, Apical, Musim Mas

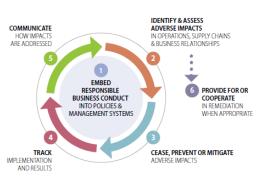
Proposed next steps:

- Develop one pager of simple explanation of HRDD in palm oil context, to support companies in communication with upstream suppliers.
- Build a library of tools for each step of HRDD and identify gaps
- Identify collaboration opportunities on implementation of HRDD steps: e.g. training of using tools.

Recent activity:

- 1st meeting 20 Oct 2020
- HRDD context & trend presented
- Example of an HRDD tool shared (Verité 'Palm Oil Producers' Toolkit on Labour Rights')
- Agreed aim to identify and share tools and approaches for each HRDD step to enhance HRDD process





Forced labour in Malaysia

Summary

Group focus is :

- Understand where collaborative action is needed to address forced labour risks in Malaysian context
- Identify priorities+ take action

Companies:

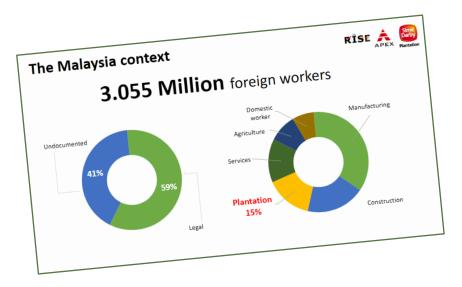
Unilever, Mars, PepsiCo, Sime Darby, Nestle, Bunge, Musim Mas, Neste, Kellogg, Fuji Oil, Mondelez, Proctor & Gamble

Recent activity:

- 1st meeting 27 Oct
- Sime Darby: proposals for collaborative action on responsible recruitment
- Bunge: recommendations from research by Embode on accountabilities in migrant labour in palm (Cargill/Bunge/Mondelez)

Proposed next steps:

- Workshop to prioritize areas of collaborative action (Nov 25)
- Desk research on existing work, partners, next steps



Addressing Land Rights

Summary

Group focus is: collaborative action to address land rights: special focus on managing grievances in Indonesia

Companies: PepsiCo, Mondelez, Mars, Unilever

Proposed next steps:

- Consolidate the group
- Identify opportunities and priorities for collaboration and/or scaling up tools: e.g. grievance management; smallholder requirements; community monitoring.

Recent activity:

- Call with SIWG, CGF, AIM Progress companies held 13 Oct - 51 companies represented
- Presentation by **Landesa** on mitigating land rights
- Introduction of tools to monitor land tenurerelated practices within supply chains and support collaboration (**ACRE and NDPE IRF**)



Other linked initiatives:

Worker Voice Technologies – process running outside of SIWG DRLI collaboration opportunities – see next slide

DRLI Collaboration Opportunities



DRLI: A pre-competitive collaboration to develop long term practical solutions that benefit rural workers in the palm oil industry.



DRLI objectives:

Identify, support and scale solutions that improve the lives of rural workers in Indonesia

Recent activity:

11 November DRLI presented to companies in the SIWG on 2 opportunities to support their focus areas:

1. 'Designathon' on improved PPE design for the tropics

2. Innovation Challenge on tech solutions for rural workers livelihoods:

- IT connectivity in rural areas
- Telehealth provision of medical assistance
- Technology for water quality

Next steps:

Companies register interest directly with DRLI (via Golden-Agri Resources)



Workers Voice Approaches

Summary

Group focus is :

- Learning from other sectors
- Determining opportunities for collaboration

Companies: Unilever, Mars, Pepsico, Nestle, Cargill and DuPont

Proposed next steps:

2nd call to learn from other sectors: Fisheries experience

Recent activity:

- Call held: open to all SIWG companies
- Presentations from Proforest (Worker Voice Technologies overview) and Responsible Labour Initiative (RLI) of the Responsible Business Alliance (RBA) – sharing lessons learned from experiences in electronics and other

sectors: identifying best practice.



1. What are worker voice technologies? The term 'worker voice technologies' refers to digital superior of the term of term of the term of term of

es? response-IVR), text messages (SMS) and unstructured supplementary data services (USSD), which tends to be more responsive than SMS¹³. This means that workers need to possess a mobile phone, which does not need to be a smartphone. A phone number is provided to the

Takeaways

Companies invited to join ongoing collaborative WGs: HRDDs, Forced Labour in Malaysia, Land Rights, DRLI collaborations, Workers Voice Technologies

WGs will closely liaise with other relevant initiatives: e.g. other POCG groups, CGF Coalition work.

Groups will report back to SIWG in Q1





Thank you!



Production & Protection Beyond Concessions (PPBC) working group

Progress and updates November 2020

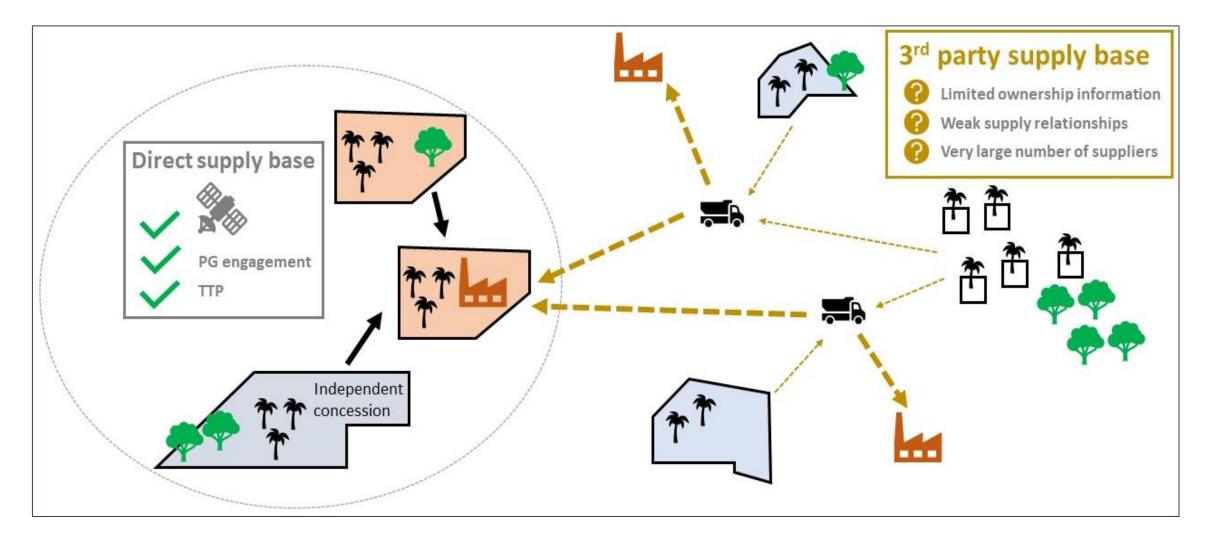




Why is it needed?

FFB comes from 2 origins:

- Directly managed plantations (associated with mills)
- 3rd party sources (mix of independent concessions, SMEs & independent smallholders)



What is the PPBC WG's aim?



Scale up action for production and forest protection beyond concessions through proactive interventions & targeted monitoring

- Align on a strategy, timelines and action agenda for addressing different drivers of deforestation for oil palm whilst enhancing rural livelihoods
- Shift to proactive engagement & building longer-term solutions with producers, producer country governments (at national and sub-national levels), local communities, and local CSOs
- Build on "livelihoods and forest positive" approach
- Link to CGF and TFA agendas
- Main activities:
 - **1. Rapid prioritisation of where action is needed.** Focus on Malaysia & Indonesia. Geospatial analysis.
 - 2. Agree & implement 'Action Protocols':
 - Proactive action & engagement for PPBC higher priority areas
 - Differentiated monitoring & reporting



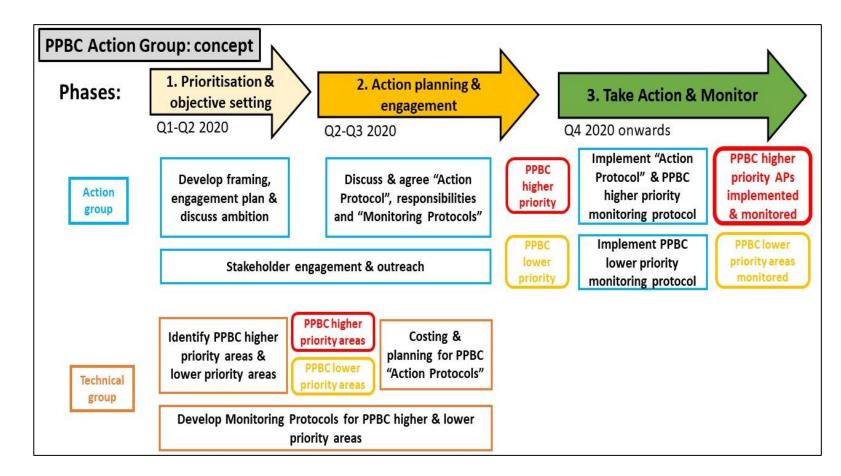
Who is in the WG?

- **Conveners**: Cargill, Nestle & PepsiCo
- Technical facilitators: Proforest
- Action Group: all companies, practitioners and NGOs committed to developing an approach together
 - Bunge ,Cargill, GAR, Kellogg, Mars, Musim Mas, Nestlé, P&G, PepsiCo, RB, Sime Darby, Unilever, Wilmar
 - Daemeter, Earthworm Foundation, WRI, HCV Network, Control Union, Earthqualizer/Aidenvironment, CI, WWF, WCS, Satelligence, TFA, GEC
- Technical Group: subset of technical practitioners/NGOs who contributed in the methodology development (2nd bullet point above)
- **Outreach group:** subset of technical practitioners/NGOs and companies developing the plan for outreach and intervention engagement



Process & status

- Currently in Phase 2
- Prioritisation analysis completed
 - Results shared with AG last week
- Action protocol in development
 - First draft shared with AG members and awaiting feedback
- Initial outreach started and outreach group met again early November



Prioritisation results



>80% of deforestation in past 3 years that is likely to be linked to palm occurred outside known concessions

۸	All Malaysia and Indonesia		Clearing 2017-2019	
~	n walaysia and muonesia	Hectares	%	
	Inside known palm concessions	72,221	10	
Deforestation in forest blocks >100 ha core area	Outside known palm concessions and potentially linked to oil palm	337,593	48	
	Outside known palm concessions and less likely to be linked to palm	297,691	4	
	Total	707,505	100	

Prioritisation results

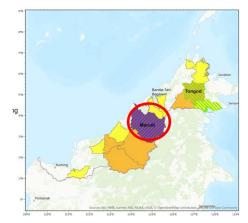


• Final prioritisation of areas to engage conducted at village and district level. District summary below:

	Indonesia	Malaysia
CATEGORY 1: High PPBC priority, sourcing priority and existing initiatives with PPBC engagement	Kutai TimurBerauMandailing Natal	 Rompin Pekan Mersing Tongod
CATEGORY 2: High PPBC priority, sourcing priority, and existing initiatives but little engagement by PPBC companies	KetapangKamparKatingan	N.A.
CATEGORY 3: High PPBC priority, sourcing priority but no known initiatives	 Kutai Barat Pesisir Selatan Kapuas Nunukan 	 Gua Musang Jerantut Maran Marudi Kuatan Beta Lerut and Matang Lipis Temerloh



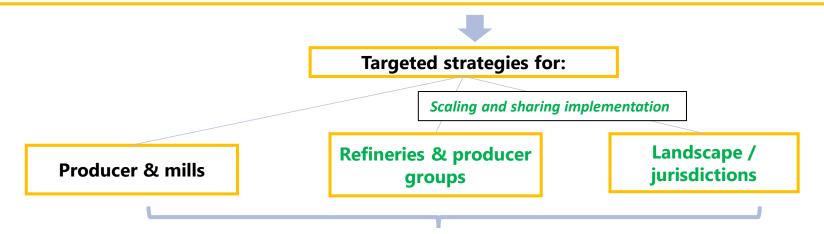






Summary of draft Action Protocol

- Incorporated feedback from AG prioritisation
- Scaling up collaborative initiatives in the most critical areas
- Developing strategy for proactively tackling PPBC across the 'supply landscape'



4 main steps:

1.Identify company sourcing priorities & ambition
2.Understand drivers & intervention/pathways
3.Take action: Engage, manage & build capacity
4.Monitor & report progress

Suggested output for AG companies:

 → Plan with activities to be conducted, locations, roles of stakeholders (target stakeholders, implementer, partners, etc), timelines and targets



Update November 2020

Members: CSOs, companies, certification systems and service providers







Technical Facilitators



Members of the IV Working Group:

NWF RAN **RSPO** Landesa Peterson FPP Earthworm Cargill PepsiCo Unilever Verité OPPUK Upfield Musim Mas

Broad Objectives

Build a shared understanding of what Independent verification is including:

1. What should be verified?

Clear definitions and guidance. Where to go for verification of performance vs verification of data and reporting

2. How should it be verified?

Asses what is already being done. Where is there successful deployment of IV methodologies? Where are there challenges and gaps in different approaches?

3. The quality of the verification process

Identify or develop shared guidance on best practice on IV, covering credible methodologies and effective deployment

Steps so far

- Aug Objectives shared and invitation to join group
- Sep First WG meeting to discuss thematic priorities, high level questions, key challenges and options to address these

On-line survey to confirm key issues and canvass interest in contributing

Formation of technical sub-groups for three critical areas for IV, where members expressed most interest; labour rights, land rights and deforestation

Oct/ First sub-group calls to refine scope work, desired outputs and planning of Nov initial actions

Land Rights Sub-group RAN, Landesa, FPP, Earthworm, Cargill, PepsiCo, UL

Scope:

- Assessment of opportunities and gaps on verification of respect for land rights
- Specifically on FPIC
 - Develop a typology of issues/risks with different FPIC processes
 - Review existing research and case studies to identify key points in a good FPIC process
 - Look at how do the existing tools check that proper FPIC process has been done
 - Consider how to independently verify outcomes vs process of FPIC
- Guidance on next steps and approaches

Initial planned outputs:

- Typology of key points which need to be verified
- Summary of the main schemes/tools/approaches

Labour Rights sub-group (Verité*), OPPUK, Upfield, Cargill, Musim Mas, Unilever, PepsiCo

Scope:

- Need a way to monitor and verify systematically, across different geographies & contexts, allowing for some flexibility when working with different stakeholders and circumstances
- Will need to reference new version of IRF template for allocation against social criteria

Planned outputs:

- Inventory of potential tools approaches and relevant programmes, actors and service providers in critical regions
- Guiding framework with links to,
 - Useful tools & approaches
 - Critical actors in different regions
- * Note: Verité were unable to join first sub-group call

Deforestation Sub-Group

RAN, NWF, Earthworm, RSPO, Upfield, PepsiCo, Unilever

Scope:

- IV of deforestation free/NDP compliant supply chains in the global palm oil supply chains of brands/end users
- Guidance drawing on, and integrated with, that already in development by CGF and the PPBC group. The IRF data verification protocol will also be taken into consideration
- Set aside IV of IP certified product for now

Outputs:

- Review, trial and provide feedback on CGF guidelines to enable a wider discussion on them, with a view to NGO + industry alignment
- Work on three framing questions;
 - 1. What is an 'adequate', 'credible' second party monitoring platform?
 - 2. What do we mean by verified deforestation free?
 - 3. How to verify that there is an adequate response to DF alerts?

Progress so far

- Land and Labour Rights sub-groups clear on first steps => initial review of existing approaches and resources => produce framework guidance
- Anticipate, assess and evaluate potential for application of selected tools and approaches in IV => guidance on good practice
- For deforestation sub-group, needed more discussion on scope and how work will mesh with parallel work – CGF, PPBC
- Still need for more cross-referencing with other WGs and their outputs and with IRF templates for mill allocation criteria

Next steps

• Finalize sub-group work plans – before end 2020

 Delivery of initial outputs – guidance, frameworks etc. – Early 2021

 Piloting application of promising tools and approaches in 2021



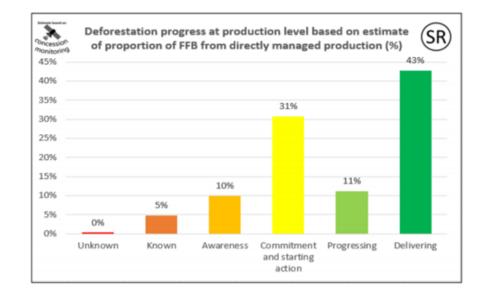
Questions on:

- IRF Active Working Group
- Social Issues Working Group
- Production and Protection Beyond Concessions
- Independent Verification Working Group



Panel Discussion

What to do with the orange and yellow mills



What to do with the orange and yellow mills

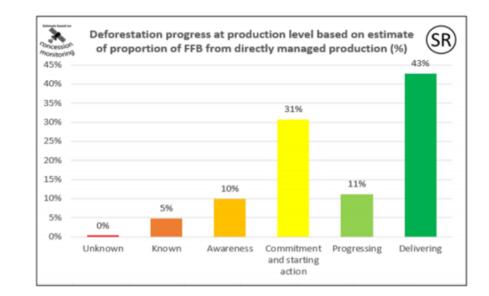


Progress with NDPE IRF deployment is giving us a much better understanding of the supply base

- Profiles are being produced for refineries and shipments (linked to the mill lists)
 - Many mills are delivering or making progress on NDPE
 - Still have work to do for many other mills
- Companies need to take action to address the mills in lower categories (orange and yellow mills)

Two possible actions to improve profiles:

- 1. Engage with orange/yellow mills to support progress
- 2. Discontinue buying from orange/yellow mills



Understanding the orange and yellow mills



Analysis of the 2020 snapshot shows that the orange and yellow category mills have a large proportion of independent mills or small groups

Size of mill group

Independent (1-2 mills) Small (3-5 mills) Medium (6-9 mills) Large (more than 10 mills)

400 300 count 200 100 0 Not engaged Engaged **RSPO/POIG** (orange/yellow (orange) (green) some green)

Results from the 2020 Snapshot

Should companies continue to buy or not



Discontinue buying from lower category mills

- Rewards mills and groups which have taken action to improve
- Delivers on NDPE commitments in a shorter timeframe
- Reduces risk of criticism

Continue buying and support progress to higher categories

- Avoids creating a leakage market with no leverage
- Reduces risk of potential equity and political impacts of disproportionate exclusion of independent mills
- More likely to achieve sector transformation

But ...

- Risk of continued buying without real action or improvement
- Means that commitments are not yet being fully implemented

What would make continued buying acceptable



Can key challenges be adequately addressed:

- 1. Risk of continued buying without real action or improvement
- 2. Company commitments are not yet being fully implemented

Issues to consider

- What are the 'red lines' which should trigger not buying
- What actions need to be in place to ensure that there is real progress
- How can improved transparency and accountability increase credibility
- What is the role of Independent Verification
- How can this be communicated

Panel discussion and participant input

Our panel will share their views on:

- 1. Whether to engage with orange/yellow mills to support progress or discontinue buying from lower category mills
- 2. If there is continued engagement how to address the risk of continued buying without real action or improvement and the reality that company commitments are not being fully implemented

All participants

Please share your views, ideas and questions in the Q&A (add your organisation unless you prefer to be anonymous)

We will use all the inputs to:

- Inform a follow up discussion among companies later in the week
- Produce an output paper summarizing all the inputs to use to continue this discussion over the coming months









MARS



Thank you for your participation!

